

## Release

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Stock Exchange Listings NZX (MEL) ASX (MEZ)

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# Meridian Energy interim net profit higher, cash earnings<sup>1</sup> lower

24 February 2021

Meridian Energy has reported a 19% increase in net profit for the six months ended 31 December 2020, which includes positive changes in the value of hedge instruments. Excluding these hedge value movements, Meridian has reported a 9% decrease in its EBITDAF<sup>1</sup>. Customer growth continued, however lower New Zealand hydro generation and lower market prices in Australia negatively impacted EBITDAF from last year's record level.

Chief Executive Neal Barclay says Meridian's performance partly reflected less than favourable conditions compared to the prior year. Overall, our generation volumes were down 7% on the prior period due to lower starting storage and lower inflows into our catchments since October 2020.

Generation volume and price volatility are a feature of New Zealand's hydro-based renewable electricity system; however the underlying performance of the business remains strong and we were particularly pleased that the strength of the Meridian and Powershop brands continued to shine through.

"Customer numbers across New Zealand and Australia now exceed half a million and have grown 3% since June 2020. It is pleasing to see continued customer growth, demonstrating that our commitment to excellent service and support is delivering," Mr Barclay says.

Meridian announced in January 2021, that it had reached an agreement with its largest customer, Rio Tinto. Rio Tinto, who operate the Tiwai Point Aluminium Smelter in Southland will extend the planned closure period from August 2021 to December 2024.

"The additional four years of smelter operation will be invaluable to the Southland region as it allows time to create new business opportunities and new jobs for Southlanders. Meridian is committed to working with a range of parties who are progressing some exciting new opportunities in Southland, from mega scale data centres to hydrogen production at scale. The availability of large amounts of renewable energy in Southland is a point of difference for the region and our country," says Barclay.

"As a 100% renewable energy generator who is committed to protecting our environment, we're supportive of the Climate Change Commission's advice. We believe that the electricity sector is a huge part of the solution to decarbonise our economy and support New Zealand businesses and

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<sup>1</sup> EBITDAF is a commonly used non-GAAP measure reflecting earnings before interest, tax, depreciation, changes in fair value of hedges and other significant items (see page 2 for a reconciliation).

individuals to make the changes they need. Our decision to build the new Harapaki wind farm is our next step towards that solution.

“We know that we will play a part in supporting our customers, from large businesses who need to invest in technology and transition from fossil fuels, to every day New Zealanders. Everyone in our country has the opportunity to prosper and thrive as we lock in net zero by 2050,” says Barclay.

**Income statement**

<b>Six months ended 31 December</b>	<b>2020</b>	<b>2019</b>
<b>\$M</b>		
New Zealand energy margin	540	598
Australia energy margin	59	65
Other revenue	12	13
Energy transmission expense	(44)	(68)
Electricity metering expenses	(19)	(17)
Employee and other operating expenses	(126)	(126)
<b>EBITDAF</b>	<b>422</b>	<b>465</b>
Depreciation and amortisation	(153)	(157)
Impairment of assets	-	-
Gain/(loss) on sale of assets	-	-
Net change in fair value of energy hedges	63	(6)
Net finance costs	(42)	(43)
Net change in fair value of treasury instruments	25	6
<b>Net profit before tax</b>	<b>315</b>	<b>265</b>
Income tax expense	(88)	(74)
<b>Net profit after tax</b>	<b>227</b>	<b>191</b>

**Underlying net profit after tax**

<b>Six months ended 31 December</b>	<b>2020</b>	<b>2019</b>
<b>\$M</b>		
Net profit after tax	227	191
Underlying adjustments		
<u>Hedging instruments</u>		
Net change in fair value of energy hedges	(63)	6
Net change in fair value of treasury instruments	(25)	(6)
Premiums paid on electricity options net of interest	(10)	(10)
<u>Assets</u>		
(Gain)/loss on sale of assets	-	-
Impairment of assets	-	-
Total adjustments before tax	(98)	(10)
<u>Taxation</u>		
Tax effect of above adjustments	27	3
<b>Underlying net profit after tax</b>	<b>156</b>	<b>184</b>

**ENDS**

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