



meridian

OCTOBER 2018

MERIDIAN ENERGY LIMITED
MONTHLY OPERATING REPORT



FTSE4Good

MEMBER OF

Dow Jones
Sustainability Indices

In Collaboration with RobecoSAM

OCTOBER HIGHLIGHTS

In the month to 9 November 2018, national hydro storage increased from 79% to 83% of historical average

South Island storage sat at 86% of average and North Island storage at 73% of average on 9 November 2018

Meridian's October 2018 monthly total inflows were 71% of historical average

Meridian's Waitaki catchment storage at the end of October 2018 was 75% of historical average

Storage in Meridian's Waiau catchment was also below average at the end of October 2018

Meridian made calls on load under the Genesis Swaption during October 2018

National electricity demand in October 2018 was 2.1% higher than the same month last year

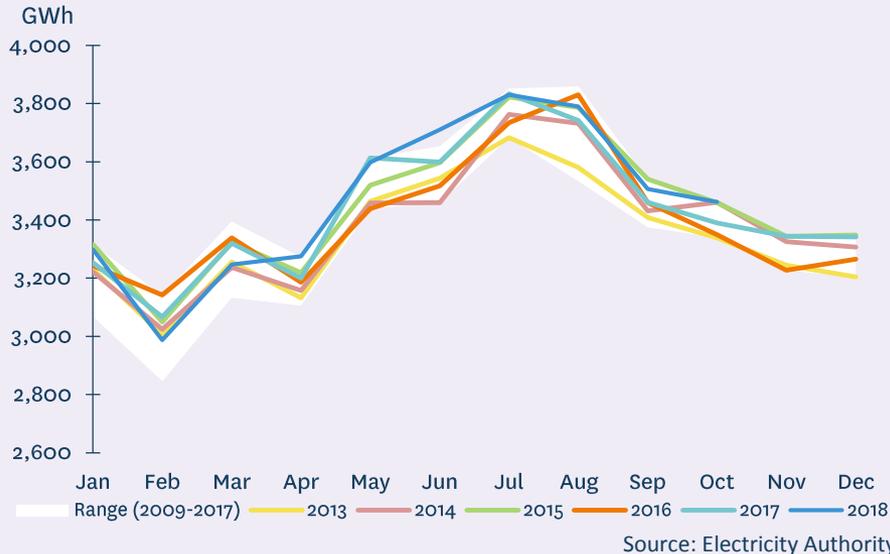
October 2018 saw a dry month across most of New Zealand, with near average temperatures across the country

Meridian's retail sales volumes in October 2018 were 10.4% higher than October 2017

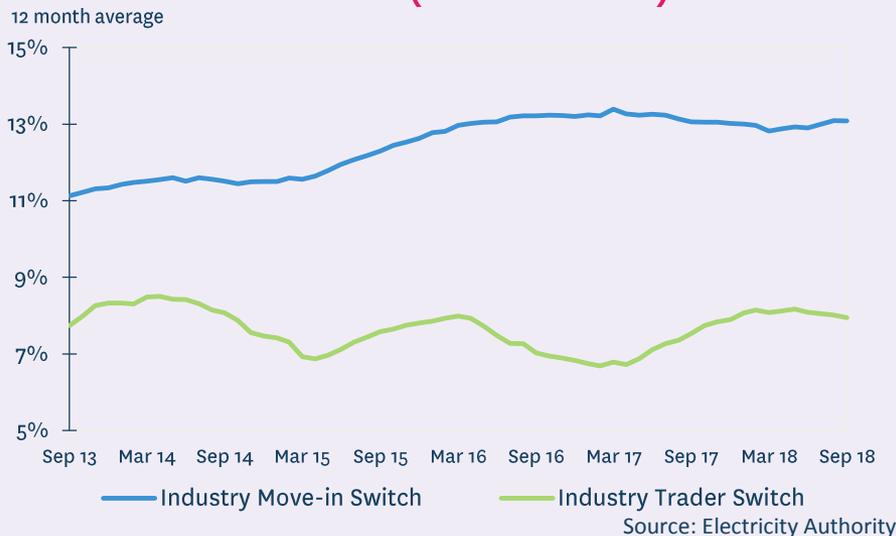
MARKET DATA

- National electricity demand in October 2018 was 2.1% higher than the same month last year
- October 2018 saw a dry month across most of New Zealand, with near average temperatures across the country
- Demand in the last 12 months was 1.0% higher than the preceding 12 months
- New Zealand Aluminium Smelter's average load during October 2018 was slightly above the 572MW base quantity of the NZAS agreement
- 12-month average switching rate of customers changing retailers but not moving (“trader” switch) was 8.0% at the end of September 2018
- 12-month average switching rate of customers moving and changing retailers (“move-in” switch) was 13.1% at the end of September 2018

NATIONAL DEMAND



MARKET ICP SWITCHING (ALL RETAILERS)



MARKET DATA

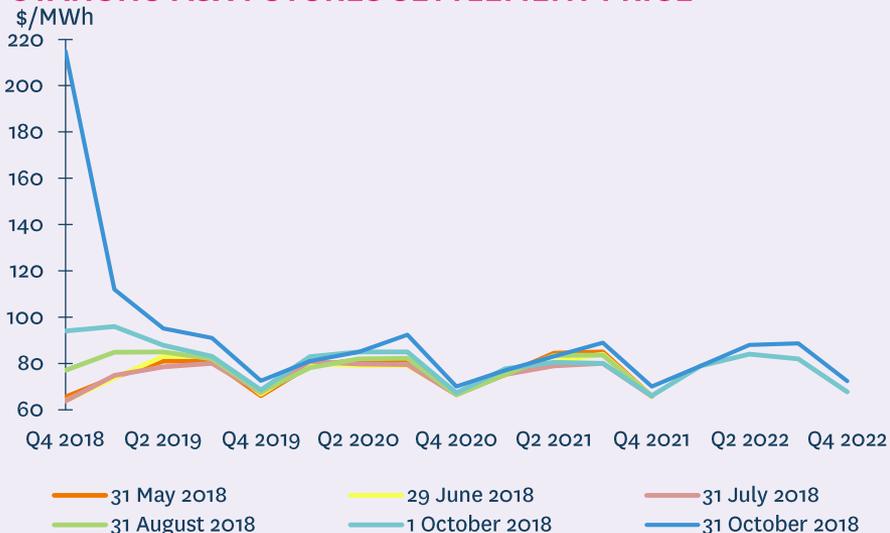
- October 2018 saw increases in near-term ASX prices with a gas field outage and lower hydro storage. Following rainfall in early November, forward prices are decreasing
- National storage increased from 79% of the 84 year average on 9 October 2018 to 83% of average on 9 November 2018
- South Island storage increased to 86% of historical average on 9 November 2018. North Island storage decreased to 73% of average

NATIONAL HYDRO STORAGE (9 November 2018)



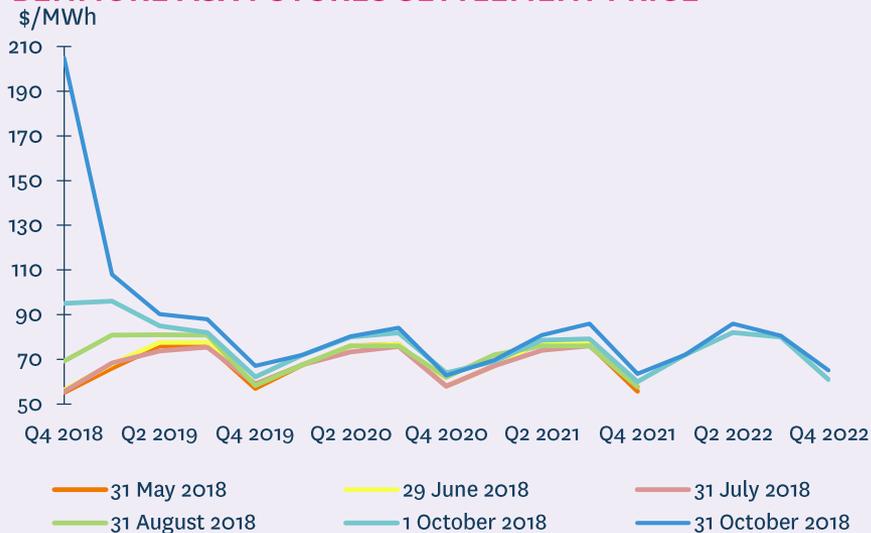
Source: NZX

OTAHUHU ASX FUTURES SETTLEMENT PRICE



Source: ASX

BENMORE ASX FUTURES SETTLEMENT PRICE

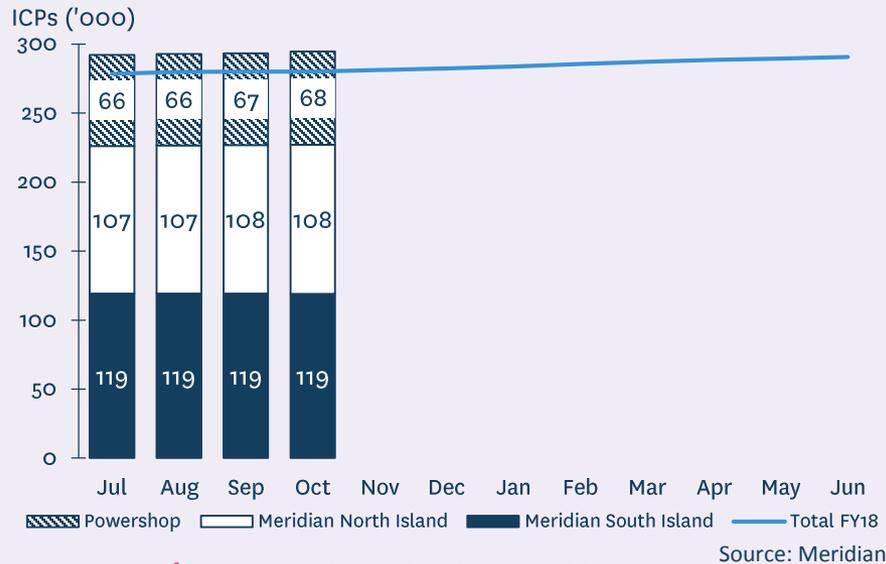


Source: ASX

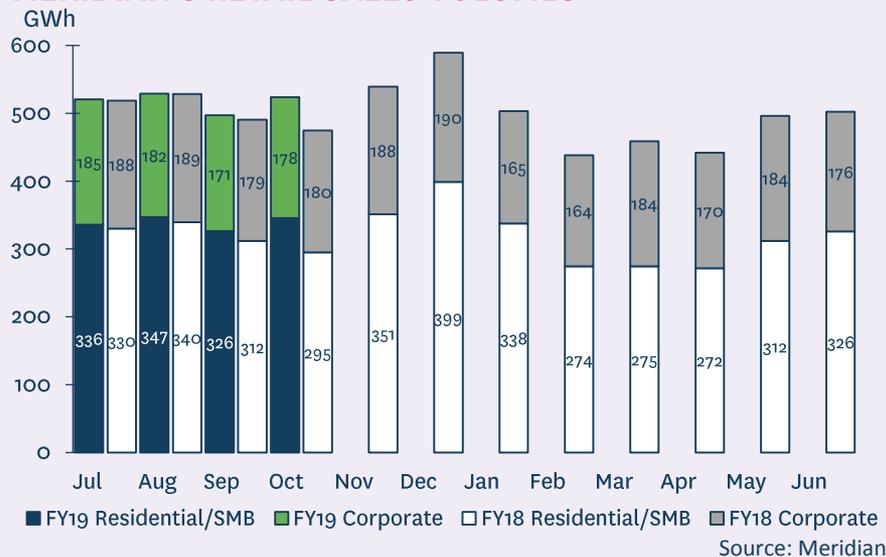
OPERATING INFORMATION

- Meridian's New Zealand customer connection numbers rose 0.4% during October 2018 and have risen 1.4% since June 2018
- Retail sales volumes in October 2018 were 10.4% higher than October 2017
- Compared to October 2017, residential/SMB sales volumes increased by 17.1% (higher volumes in all segments, with notably higher irrigation volumes) and corporate sales volumes decreased by 0.6% (large, short-term customer signing last year)
- To date this financial year, retail sales volumes are 2.9% higher than the same period last year
- This reflects a 6.1% increase in residential/SMB sales volumes and a 2.8% decrease in corporate sales volumes

MERIDIAN'S NZ CUSTOMER CONNECTIONS



MERIDIAN'S RETAIL SALES VOLUMES*

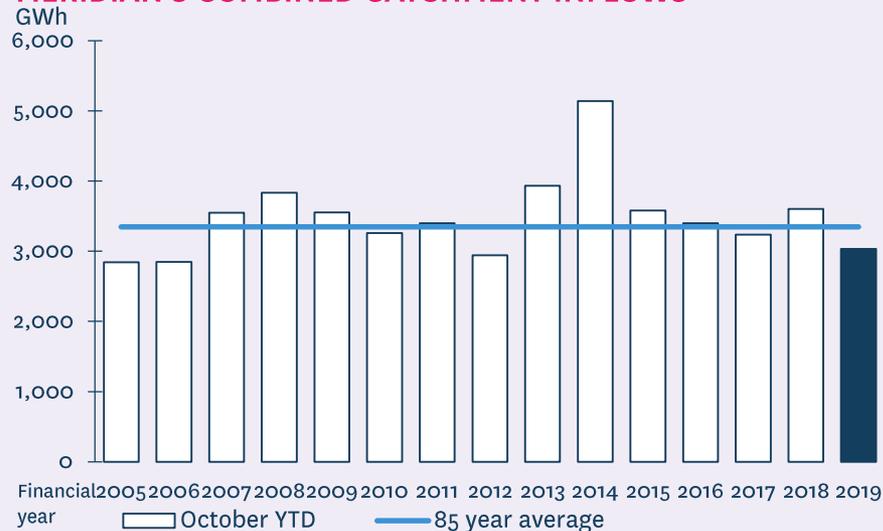


*excludes volumes sold to New Zealand Aluminium Smelters and CFDs

OPERATING INFORMATION

- October 2018 monthly inflows were 71% of historical average
- To date this financial year, inflows are 91% of historical average
- Meridian's Waitaki catchment storage moved from 875GWh to 811GWh during October 2018
- Waitaki storage at the end of October 2018 was 75% of historical average and 35% lower than the same time last year
- Storage in Meridian's Waiau catchment was also below average at the end of October 2018
- Meridian made calls on load under the Genesis Swaption during October 2018
- Significant rainfall has been experienced in the first week of November 2018

MERIDIAN'S COMBINED CATCHMENT INFLOWS



Source: Meridian

MERIDIAN'S WAITAKI STORAGE



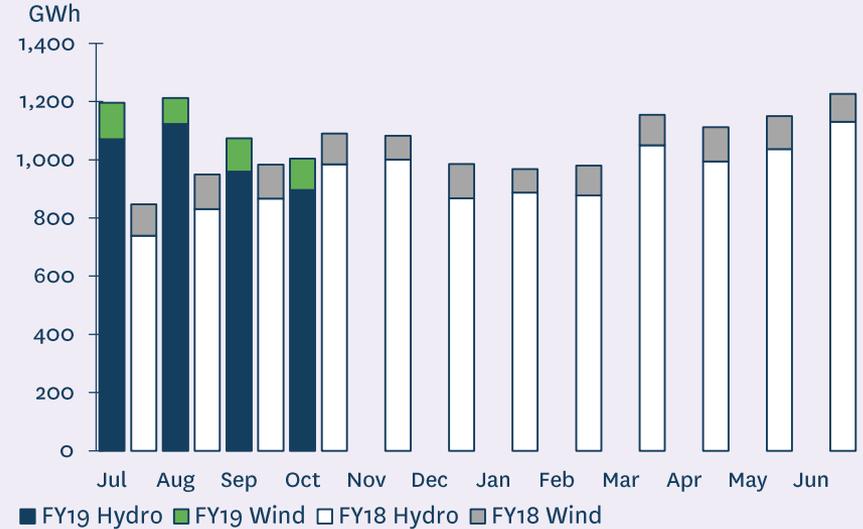
Source: Meridian

OPERATING INFORMATION

- Meridian's New Zealand generation in October 2018 was 8.0% lower than the same month last year, reflecting lower hydro generation and higher wind generation
- To date this financial year, Meridian's New Zealand generation is 15.9% higher than the same period last year, reflecting higher hydro generation and lower wind generation
- The average price Meridian received for its generation in October 2018 was 436.1% higher than the same month last year
- The average price Meridian paid to supply contracted sales in October 2018 was 433.4% higher than the same month last year
- To date this financial year, the average price Meridian received for its generation is 48.9% higher than the same period last year and the average price paid to supply contracted sales is 51.2% higher

*price received for Meridian's physical generation

MERIDIAN'S NEW ZEALAND GENERATION



Source: Meridian

MERIDIAN'S AVERAGE GENERATION PRICE*

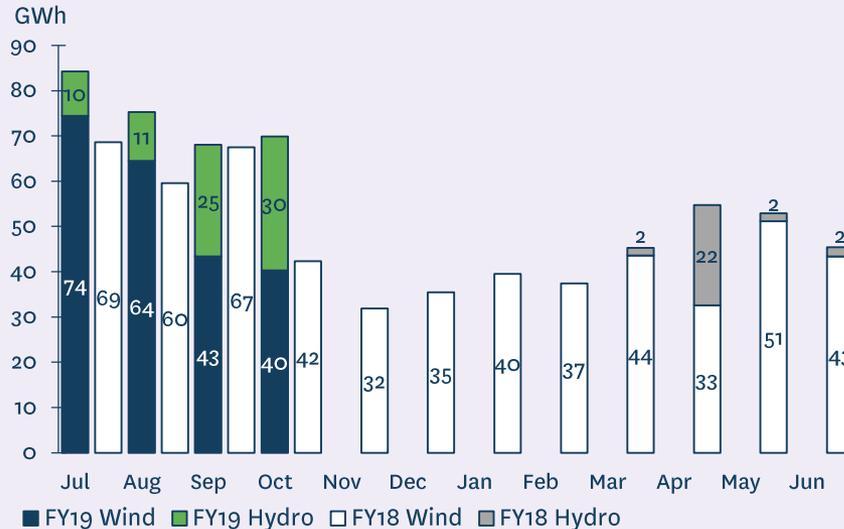


Source: Meridian

OPERATING INFORMATION

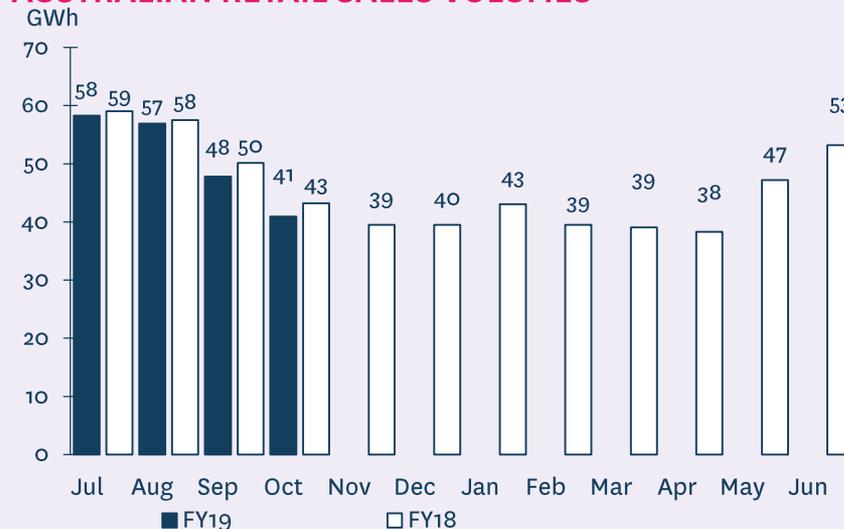
- Meridian's Australian generation in October 2018 was 65.2% higher than the same month last year
- To date this financial year, Australian generation is 24.9% higher than the same period last year
- Australian retail electricity sales volumes in October 2018 were 5.4% lower than the same month last year
- To date this financial year, Australian retail electricity sales volumes are 2.9% lower than the same period last year

MERIDIAN'S AUSTRALIAN GENERATION



Source: Meridian

AUSTRALIAN RETAIL SALES VOLUMES



Source: Meridian

OPERATING INFORMATION

See following page for Australia
operating information and all
footnotes

	OCTOBER 2018 MONTH	OCTOBER 2017 MONTH	SEPTEMBER 2018 MONTH	AUGUST 2018 MONTH	4 MONTHS TO OCTOBER 2018	4 MONTHS TO OCTOBER 2017
New Zealand contracted sales¹						
Retail contracted sales volume (GWh)	524	475	497	529	2,070	2,012
Average retail contracted sales price (\$/MWh)	\$98.3	\$99.0	\$106.7	\$110.7	\$107.2	\$110.0
NZAS sales volume (GWh)	426	426	411	426	1,689	1,688
Sell side derivative volumes ² (GWh)	206	142	140	196	928	449
Wholesale contracted sales average price ³ (\$/MWh)	\$66.6	\$54.9	\$58.0	\$58.5	\$62.0	\$58.2
Total New Zealand customer connections ⁴	294,695	280,211	293,386	292,906		
New Zealand generation						
Hydro generation volumes (GWh)	897	985	959	1,123	4,048	3,421
Wind generation volumes (GWh)	107	106	115	90	439	449
Total generation volumes (GWh)	1,004	1,091	1,074	1,213	4,487	3,870
Average generation price ⁵ (\$/MWh)	\$284.6	\$53.1	\$86.8	\$77.2	\$124.5	\$83.6
Acquired generation volume ⁶ (GWh)	200	164	147	167	684	810
Cost of acquired generation (\$/MWh)	\$77.7	\$60.6	\$62.5	\$63.1	\$67.9	\$69.3
Acquired generation revenue average price (\$/MWh)	\$290.6	\$54.6	\$87.9	\$80.8	\$142.1	\$91.6
Future contract close outs (\$M)	-\$0.5	-\$0.3	-\$0.6	-\$0.3	-\$1.5	-\$2.3
Contracted sales supply volumes (GWh)	1,185	1,054	1,079	1,181	4,799	4,251
Cost to supply contracted sales (\$/MWh)	\$290.4	\$54.4	\$92.5	\$84.9	\$135.2	\$89.4

OPERATING INFORMATION

	OCTOBER 2018 MONTH	OCTOBER 2017 MONTH	SEPTEMBER 2018 MONTH	AUGUST 2018 MONTH	4 MONTHS TO OCTOBER 2018	4 MONTHS TO OCTOBER 2017
Australia						
Wind generation volumes (GWh)	40	42	43	64	223	238
Hydro generation volumes (GWh)	30	-	25	11	75	-
Retail contracted electricity sales volume (GWh)	41	43	48	57	204	210
Retail contracted gas sales volume (TJ)	41	-	40	20	106	-
Powershop electricity customer connections ⁷	97,507	97,760	96,657	96,801		
Powershop gas customer connections ⁸	9,577	-	7,558	4,776		

Note: Powershop Australia electricity customer connection numbers now exclude vacants

Footnotes

1. Contracted sales volumes and volume weighted average price received from contracted customers less distribution costs
2. Derivatives sold excluding the sell-side of virtual asset swaps
3. Average price of both NZAS sales volume and sell side derivative volumes
4. Meridian Retail and Powershop New Zealand installation control points (ICPs), excluding vacants
5. Volume weighted average price received for Meridian's physical generation
6. Over the counter and ASX contracts excluding the buy-side of virtual asset swaps
7. Financially responsible market participants, excluding vacants
8. Meter installation registration numbers

FY19 OPERATING INFORMATION

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019
New Zealand Contracted Sales												
Retail contracted sales volume (GWh)	521	529	497	524								
Average retail contracted sales price (\$/MWh)	\$113.1	\$110.7	\$106.7	\$98.3								
NZAS sales volume (GWh)	426	426	411	426								
Sell side derivative volumes (GWh)	386	196	140	206								
Wholesale contracted sales average price (\$/MWh)	\$63.9	\$58.5	\$58.0	\$66.6								
Total New Zealand customer connections	292,091	292,906	293,386	294,695								
New Zealand Generation												
Hydro generation volume (GWh)	1,070	1,123	959	896								
Wind generation volume (GWh)	126	90	115	107								
Total generation volume (GWh)	1,196	1,213	1,074	1,004								
Average generation price (\$/MWh)	\$72.1	\$77.2	\$86.8	\$284.6								
Acquired generation volume (GWh)	170	167	147	200								
Cost of acquired generation (\$/MWh)	\$65.7	\$63.1	\$62.5	\$77.7								
Acquired generation revenue average price (\$/MWh)	\$74.5	\$80.8	\$87.9	\$290.6								
Future contract close outs (\$m)	(\$0.1)	(\$0.3)	(\$0.6)	(\$0.5)								
Contracted sales supply volume (GWh)	1,353	1,181	1,079	1,185								
Cost to supply contracted sales (\$/MWh)	\$77.0	\$84.9	\$92.5	\$290.4								
Australia												
Wind generation volume (GWh)	74	64	43	40								
Hydro generation volume (GWh)	10	11	25	30								
Retail contracted electricity sales volume (GWh)	58	57	48	41								
Retail contracted gas sales volume (TJ)	4	20	40	41								
Powershop electricity customer connections	96,743	96,801	96,657	97,507								
Powershop gas customer connections	1,179	4,776	7,558	9,577								

Note: Powershop Australia electricity customer connection numbers now exclude vacants

FY18 OPERATING INFORMATION

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018
New Zealand Contracted Sales												
Retail contracted sales volume (GWh)	519	529	491	475	539	589	503	438	459	442	496	502
Average retail contracted sales price (\$/MWh)	\$114.6	\$115.9	\$109.4	\$99.0	\$96.0	\$93.3	\$96.8	\$101.6	\$100.2	\$107.0	\$112.5	\$115.9
NZAS sales volume (GWh)	426	426	411	426	412	426	426	384	426	412	426	412
Sell side derivative volumes (GWh)	95	100	111	142	194	125	182	239	294	272	244	280
Wholesale contracted sales average price (\$/MWh)	\$60.9	\$59.0	\$58.1	\$54.9	\$57.6	\$58.5	\$63.0	\$61.3	\$58.7	\$60.1	\$62.5	\$60.5
Total New Zealand customer connections	278,595	279,967	280,209	280,211	281,314	282,396	283,724	285,611	287,167	288,538	289,431	290,756
New Zealand Generation												
Hydro generation volume (GWh)	739	831	867	985	1,000	867	888	878	1,049	994	1,037	1,131
Wind generation volume (GWh)	108	118	116	106	82	118	80	102	105	118	113	96
Total generation volume (GWh)	847	949	983	1,091	1,082	985	968	980	1,154	1,112	1,150	1,227
Average generation price (\$/MWh)	\$156.5	\$83.4	\$55.0	\$53.1	\$95.5	\$128.4	\$127.2	\$64.8	\$55.2	\$54.3	\$56.1	\$91.1
Acquired generation volume (GWh)	282	206	158	164	178	200	234	156	152	163	169	160
Cost of acquired generation (\$/MWh)	\$77.4	\$70.1	\$62.5	\$60.6	\$64.9	\$69.9	\$75.4	\$65.0	\$63.6	\$63.9	\$63.2	\$63.4
Acquired generation revenue average price (\$/MWh)	\$138.8	\$84.1	\$55.6	\$54.4	\$99.7	\$114.2	\$114.2	\$65.5	\$59.8	\$57.7	\$56.5	\$93.2
Future contract close outs (\$m)	(\$0.7)	(\$0.6)	(\$0.7)	(\$0.3)	\$0.1	(\$0.4)	(\$0.3)	(\$0.4)	(\$0.0)	(\$0.0)	(\$0.2)	(\$0.0)
Contracted sales supply volume (GWh)	1,067	1,077	1,053	1,054	1,174	1,163	1,140	1,086	1,205	1,150	1,191	1,225
Cost to supply contracted sales (\$/MWh)	\$155.0	\$88.2	\$59.2	\$54.4	\$100.1	\$126.8	\$130.2	\$69.1	\$59.8	\$57.5	\$58.4	\$95.3
Australia												
Wind generation volume (GWh)	69	60	67	42	32	35	40	37	44	33	51	43
Hydro generation volume (GWh)									2	22	2	2
Retail contracted electricity sales volume (GWh)	59	58	50	43	39	40	43	39	39	38	47	53
Retail contracted gas sales volume (GJ)												
Powershop electricity customer connections	97,547	97,465	97,456	97,760	97,828	97,361	97,826	97,499	97,522	97,950	97,704	97,241
Powershop gas customer connections											29	281

Note: Powershop Australia electricity customer connection numbers now exclude vacants

GLOSSARY

Acquired generation volumes	buy-side electricity derivatives excluding the buy-side of virtual asset swaps
Average generation price	the volume weighted average price received for Meridian’s physical generation
Average retail contracted sales price	volume weighted average electricity price received from retail customers, less distribution costs
Average wholesale contracted sales price	volume weighted average electricity price received from wholesale customers, including NZAS
Combined catchment inflows	combined water inflows into Meridian’s Waitaki and Waiau hydro storage lakes
Cost of acquired generation	volume weighted average price Meridian pays for derivatives acquired to supplement generation
Cost to supply contracted sales	volume weighted average price Meridian pays to supply contracted customer sales
Contracts for Difference (CFDs)	an agreement between parties to pay the difference between the wholesale electricity price and an agreed fixed price for a specified volume of electricity. CFDs do not result in the physical supply of electricity
Customer connections (NZ)	number of installation control points, excluding vacants
FRMP	financially responsible market participant, , excluding vacants
GWh	gigawatt hour. Enough electricity for 125 average New Zealand households for one year
Historic average inflows	the historic average combined water inflows into Meridian’s Waitaki and Waiau hydro storage lakes over the last 84 years
Historic average storage	the historic average level of storage in Meridian’s Waitaki catchment since 1979
HVDC	high voltage direct current link between the North and South Islands of New Zealand
ICP	New Zealand installation control points, excluding vacants
ICP switching	the number of installation control points changing retailer supplier in New Zealand, recorded in the month the switch was initiated
MIRN	meter identification reference number
MWh	megawatt hour. Enough electricity for one average New Zealand household for 46 days
National demand	Electricity Authority’s reconciled grid demand www.emi.ea.govt.nz
NZAS	New Zealand Aluminium Smelters Limited
Retail sales volumes	contract sales volumes to retail customers, including both non half hourly and half hourly metered customers
Sell side derivatives	sell-side electricity derivatives excluding the sell-side of virtual asset swaps
Virtual Asset Swaps (VAS)	CFDs Meridian has with Genesis Energy and Mercury. They do not result in the physical supply of electricity