

## 2014 annual shareholder meeting

- Introduction
- Welcome
- This meeting
- Introduction of the Board



## **Sequence of the meeting**

- Chairman's address
- Chief Executive's review
- Questions relating to the management and operations of the company
- Resolutions and questions relating to the resolutions
- Close of the meeting





## Meeting procedure, process and voting

- Instalment Receipt holders do not have the right to exercise votes in person at the meeting
- Eligible Instalment Receipt holders were entitled to instruct the relevant Trustee as to the manner in which votes on the underlying Shares were to be exercised on a poll
- The Trustees will only exercise votes today in accordance with instructions they have received from eligible Instalment Receipt holders



### **Resolutions and results of voting**

- Re-election of Mary Devine
- Re-election of Stephen Reindler
- Re-election of Chris Moller
- Results will be advised to New Zealand and Australian stock exchanges later today



# **Chairman's address**













#### **MERIDIAN OWNERSHIP**



29 October 2014



#### 2014 financial performance

13.01 cents per shareTotal dividend24% higher than prospectus

**\$433M** Operating cash flow 4% higher than last year

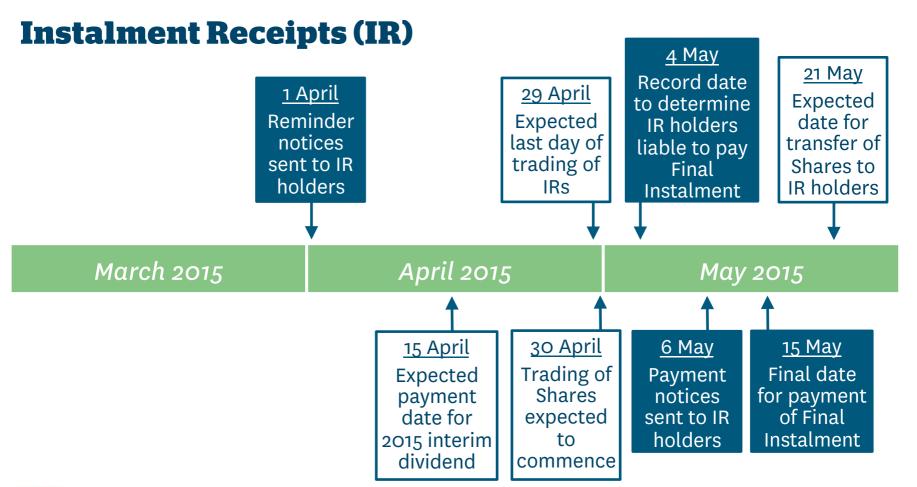
**6.7%** EBITDAF ahead of prospectus

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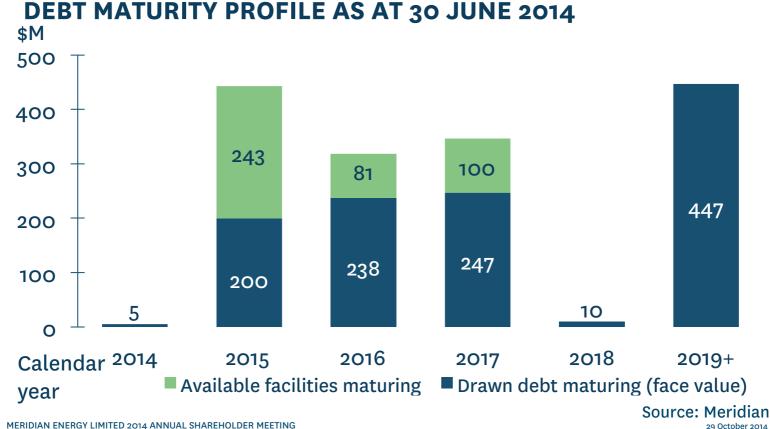


#### **MERIDIAN'S INSTALMENT RECEIPT PRICE** \$NZ 1.80 1.70 1.60 1.50 1.40 1.30 1.20 1.10 1.00 0.90 0.80 25 25 25 25 25 25 25 25 25 25 25 25 25 Feb Mar May Apr Aug Sep Oct Nov Dec Jan Jun Jul Oc Source: NZX

29 October 2014



#### **Capital management**



#### **Health and safety**

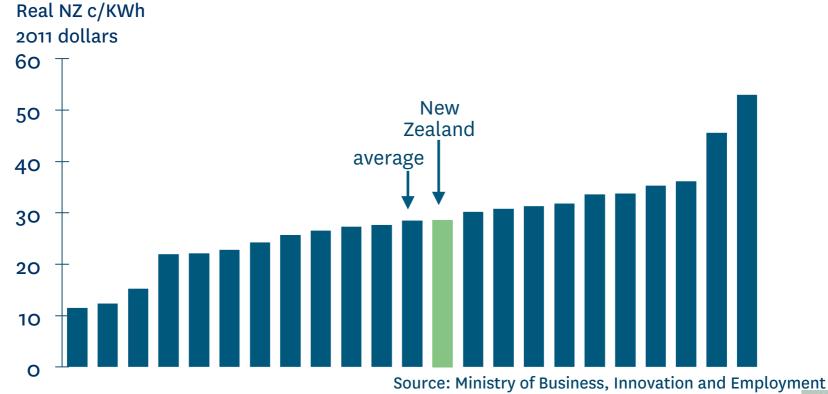


#### **Health and safety**



#### **Power pricing**

#### **OECD RESIDENTIAL ELECTRICITY PRICES**



```
Regulatory environment
"Electricity market extremely competitive"
                        "Buyer beware the Meridian float"
           "Meridian Energy hits at new post float low"
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#### "Energy stocks soar after election result"

#### **Regulatory environment**





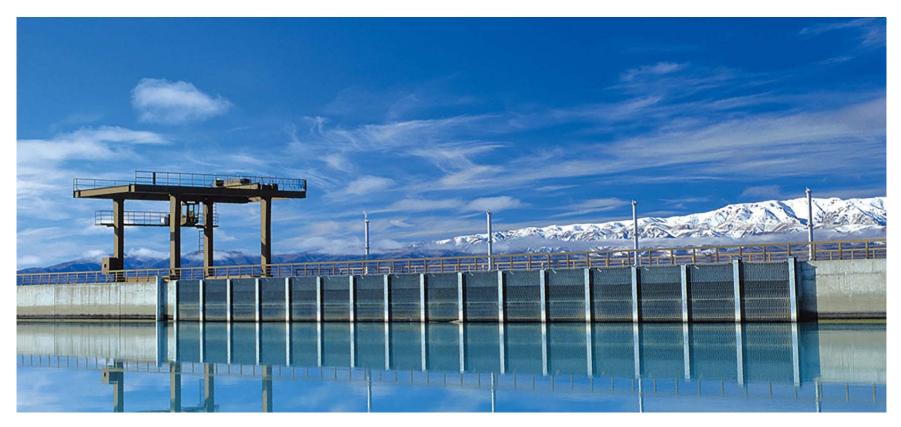


#### **BENMORE**

#### **Regulatory environment**







## **Chief Executive's review**



#### **Sustainability framework**













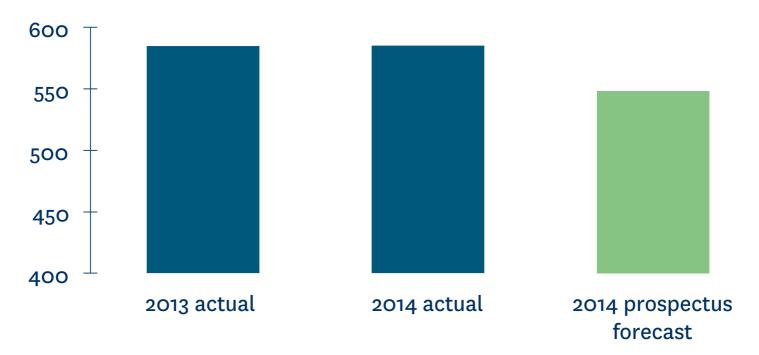
#### **Financial return**



#### **Financial return**

### OPERATING EARNINGS (EBITDAF)

\$M



#### **Renewable energy**



#### **Renewable energy**

#### **NEW ZEALAND GRID SCALE SOLAR COSTS** \$NZ/MWh



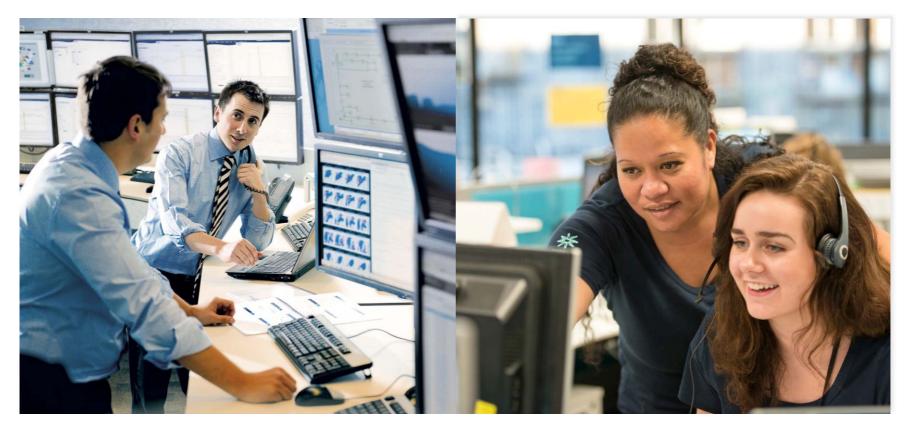
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#### Water stewardship



#### Working sustainably



#### **Energy solutions**



#### **Engaged communities**



#### **Future financial sustainability**



#### **Future financial sustainability**



#### **Future financial sustainability**



# **General questions**



### Written questions received

- CEO key performance indicators (KPI's)
- Electric vehicles
- Waitaki river flows

# **Formal resolutions**



#### **Resolution 1: Re-election of Chris Moller**

That Chris Moller, who retires by rotation and is eligible for re-election, be reelected as a director of the Company

#### **Resolution 2: Re-election of Mary Devine**

That Mary Devine, who retires by rotation and is eligible for re-election, be reelected as a director of the Company

#### **Resolution 3: Re-election of Stephen Reindler**

That Stephen Reindler, who retires by rotation and is eligible for re-election, be re-elected as a director of the Company

# Closing



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The information contained in this presentation should be considered in conjunction with the audited consolidated financial statements for the year ended 30 June 2014, which are available at:

http://www.meridianenergy.co.nz/investors/reports-and-presentations/annual-reports/

All currency amounts are in New Zealand dollars unless stated otherwise.