

# **Monthly Operating Report**

August 2021



# **August highlights**

In the month to 10 September 2021, national hydro storage increased from 103% to 126% of historical average

South Island storage increased to 139% of average and North Island storage increased to 83% of average by 10 September 2021

Meridian's August 2021 monthly total inflows were **161%** of historical average

Meridian's Waitaki catchment water storage at the end of August 2021 was 136% of historical average

Water storage in Meridian's Waiau catchment was above average at the end of August 2021

Waitaki snow storage in early September 2021 was 118% of historical average

National electricity demand in August 2021 was 0.3% lower than the same month last year. More stringent lockdowns were in place this August compared to August 2020

August 2021 was another unseasonably warm month with temperatures above average for almost all the country. Rainfall was mixed, including above average totals in areas of the South Island

Meridian made some calls under the Genesis swaption in August 2021 during the HVDC Pole 2 outage

New Zealand Aluminium Smelter's average load during August 2021 was 570MW

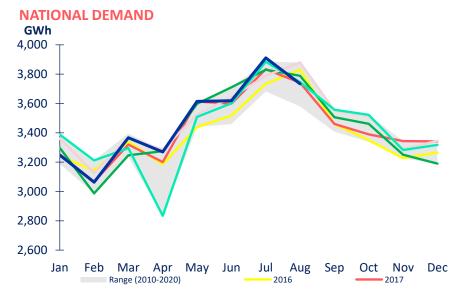
Meridian's New Zealand retail sales volumes in August 2021 were 12.2% higher than August 2020

Compared to August 2020, segment sales increased in residential +14.2%, small medium business +18.8% and corporate +17.2%. Large business volumes were -10.3% lower and agricultural volumes were -5.0% than August 2020



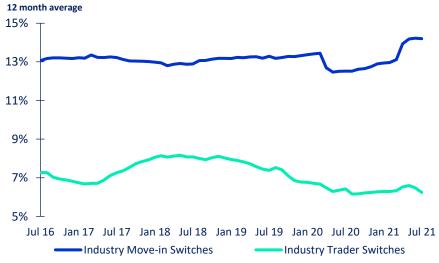
### **Market data**

- National electricity demand in August 2021 was 0.3% lower than the same month last year. More stringent lockdowns were in place this August compared to August 2020
- August 2021 was another unseasonably warm month with temperatures above average for almost all the country. Rainfall was mixed, including above average totals in areas of the South Island
- Demand in the last 12 months was 0.8% higher than the preceding 12 months
- New Zealand Aluminium Smelter's average load during August 2021 was 570MW
- 12-month average switching rate of customers changing retailers but not moving ("trader" switch) was 6.2% at the end of July 2021
- 12-month average switching rate of customers moving and changing retailers ("move-in" switch) was 14.2% at the end of July 2021



Source: Electricity Authority (reconciled demand)

### **MARKET ICP SWITCHING (ALL RETAILERS)**

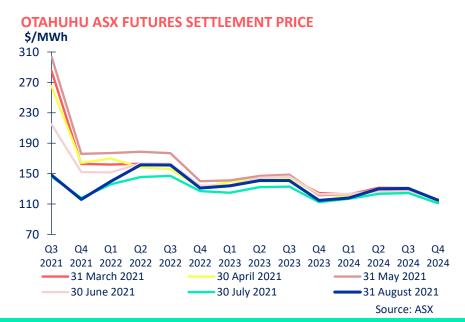


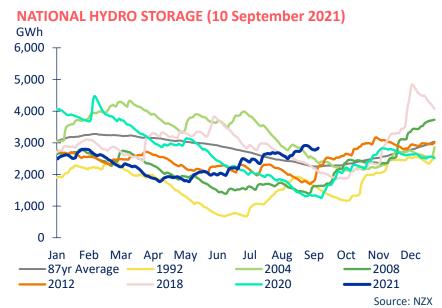
Source: Electricity Authority

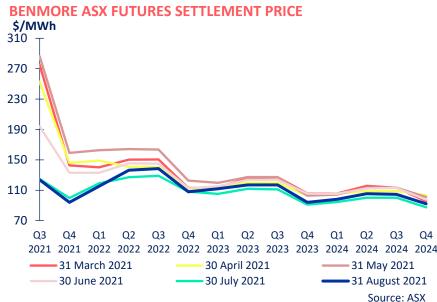


### **Market data**

- August 2021 saw slight increases in ASX prices
- National storage increased from 103% of average on 11 August 2021 to 126% of average on 10 September 2021
- South Island storage increased to 139% of historical average by 10 September 2021.
   North Island storage increased to 83% of average





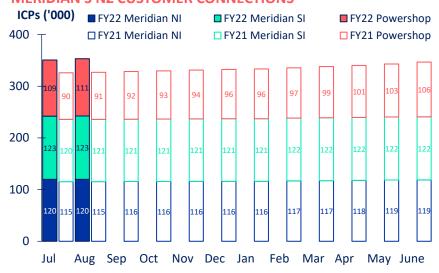




### **New Zealand retail**

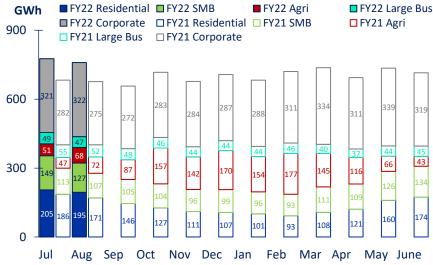
- Meridian's New Zealand customer connection numbers rose 0.7% during August 2021 and have risen 1.9% since June 2021
- Retail sales volumes in August 2021 were 12.2% higher than August 2020
- Compared to August 2020, segment sales increased in residential +14.2%, small medium business +18.8% and corporate +17.2%. Large business volumes were -10.3% lower and agricultural volumes were -5.0% than August 2020
- To date this financial year, retail sales volumes are 12.9% higher than the same period last year
- This reflects increased segment sales in: residential +12.2%, small medium business +25.2%, agricultural +0.7% and corporate +15.5%. Large business volumes are -10.1% lower





Source: Meridian

#### MERIDIAN'S RETAIL SALES VOLUME\*



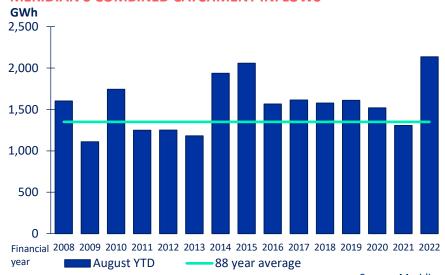
\*excludes volumes sold to New Zealand Aluminium Smelters and CFDs



## **New Zealand storage**

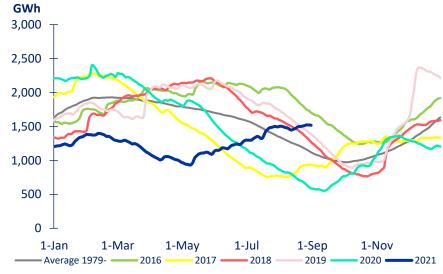
- August 2021 monthly inflows were 161% of historical average
- Winter 2021 inflows (June-August) were the highest winter inflows on record
- To date this financial year, inflows are 158% of historical average
- Meridian's Waitaki catchment water storage moved from 1,496GWh to 1,517GWh during August 2021
- Waitaki water storage at the end of August 2021 was 136% of historical average and 61% higher than the same time last year
- Water storage in Meridian's Waiau catchment was well above average at the end of August 2021
- Waitaki snow storage in early September 2021 was 118% of historical average

### MERIDIAN'S COMBINED CATCHMENT INFLOWS



Source: Meridian

### **MERIDIAN'S WAITAKI STORAGE**

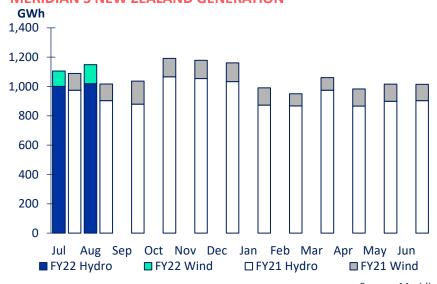




# **New Zealand generation**

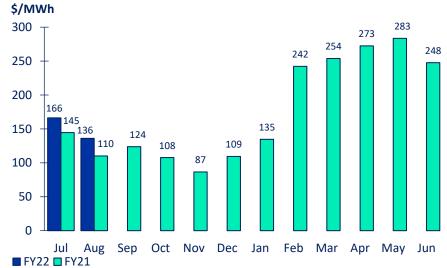
- Meridian's New Zealand generation in August 2021 was 12.9% higher than the same month last year, reflecting higher hydro and higher wind generation
- To date this financial year, Meridian's New Zealand generation is 7.0% higher than the same period last year, reflecting higher hydro and higher wind generation
- The average price Meridian received for its generation in August 2021 was 23.6% higher than the same month last year
- The average price Meridian paid to supply customers in August 2021 was 25.6% higher than the same month last year
- To date this financial year, the average price Meridian received for its generation is 18.0% higher than the same period last year and the average price paid to supply customers is 18.7% higher





Source: Meridian

#### MERIDIAN'S AVERAGE GENERATION PRICE\*



\*price received for Meridian's physical generation

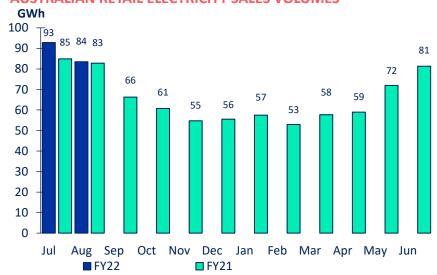




### **Australian retail**

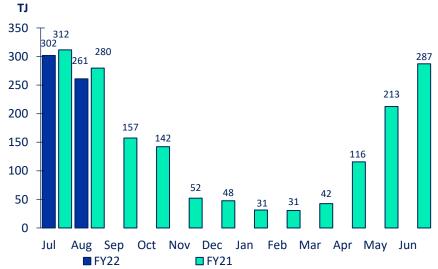
- Powershop Australia electricity customer connection numbers rose 0.4% during August 2021 and have decreased 0.2% since June 2021
- Electricity sales volumes in August 2021 were 0.9% higher than the same month last year
- To date this financial year, electricity sales volumes are 5.2% higher than the same period last year
- Powershop Australia gas customer connection numbers rose 1.2% during August 2021 and have risen 2.0% since June 2021
- Gas sales volumes in August 2021 were
   6.7% lower than the same month last year
- To date this financial year, gas sales volumes are 4.9% lower than the same period last year

### **AUSTRALIAN RETAIL ELECTRICITY SALES VOLUMES**



Source: Meridian

#### **AUSTRALIAN RETAIL GAS SALES VOLUMES**





**Australian generation** 

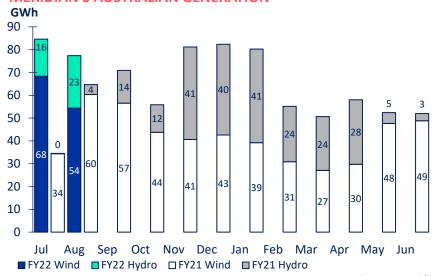
- Meridian's Australian generation in August 2021 was 19.6% higher than the same month last year, reflecting lower wind generation and higher hydro generation
- To date this financial year, Meridian's Australian generation is 63.3% higher than the same period last year, reflecting higher wind and higher hydro generation
- Storage at Meridian's Hume hydro power station increased to 99% of capacity by 10 September 2021
- NEM¹ electricity demand in August 2021 was
   9.0% higher than the same month last year
- Following elevated prices in June and July, August 2021 saw a moderation in spot prices driven by seasonally lower demand, better generation availability and the impact of COVID-19 lockdowns in NSW and Victoria. Forward prices fell 4% compared to the previous month

<sup>1</sup>See glossary on page 17 for a definition of Australia's National Electricity Market

<sup>2</sup>February average generation prices include the settlement of forward sold Large Generation Certificates:

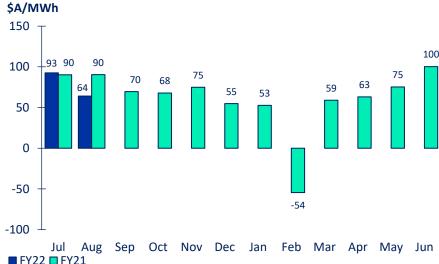
- Forward LGC sales are marked to market monthly through fair value movements
- Sales settle in February each year
- At which point fair value gains or losses on settled sales transfer to generation revenue
- With the FY21 settlement, generation revenue included market to market losses of A\$3M

### MERIDIAN'S AUSTRALIAN GENERATION



Source: Meridian

### AVERAGE WIND GENERATION PRICE<sup>2</sup>





# **New Zealand**

	AUGUST	AUGUST	JULY	JUNE	2 MONTHS	2 MONTHS
	2021	2020	2021	2021	TO AUGUST	TO AUGUST
	MONTH	MONTH	MONTH	MONTH	2021	2020
New Zealand contracted sales						
Residential sales volume (GWh)	195	171	205	174	400	357
Small medium business sales volume (GWh)	127	107	149	134	276	220
Agricultural sales volume (GWh)	68	72	51	43	119	119
Large business sales volume (GWh)	47	52	49	45	96	107
Corporate and industrial sales volume (GWh)	322	275	321	319	643	557
Retail contracted sales volume (GWh)	759	677	776	715	1,536	1,360
Average retail contracted sales price (\$NZ/MWh)	\$124.0	\$119.3	\$122.6	\$118.9	\$123.3	\$119.8
NZAS sales volume (GWh)	426	426	426	412	851	851
Financial contract sales volumes (GWh)	297	125	197	129	494	312
Average wholesale & financial contracts sales price (\$NZ/MWh)	\$78.4	\$70.4	\$73.2	\$74.1	\$76.0	\$76.5
Retail customer supply volumes (GWh)	795	717	816	753	1,611	1,421
Cost to supply retail customers (\$NZ/MWh)	\$165.3	\$120.6	\$190.3	\$272.2	\$178.0	\$142.7
Cost to supply wholesale customers (\$NZ/MWh)	\$115.9	\$109.6	\$162.7	\$242.5	\$139.3	\$126.7
Cost of financial contracts (\$NZ/MWh)	\$137.5	\$113.1	\$159.9	\$228.2	\$146.4	\$131.5
Total New Zealand customer connections	353,357	327,125	459,752	346,830		



# **New Zealand**

	AUGUST	AUGUST	JULY	JUNE	2 MONTHS	2 MONTHS
	2021	2020	2021	2021	TO AUGUST	TO AUGUST
	MONTH	MONTH	MONTH	MONTH	2021	2020
New Zealand generation						
Hydro generation volume (GWh)	1,020	904	1,000	903	2,020	1,879
Wind generation volume (GWh)	129	113	105	111	234	228
Total generation volume (GWh)	1,149	1,017	1,105	1,015	2,254	2,107
Average generation price (\$NZ/MWh)	\$136.1	\$110.1	\$166.2	\$247.5	\$150.9	\$127.9
New Zealand hedging						
Hedging volume (GWh)	325	266	394	360	720	584
Hedging cost average price (\$NZ/MWh)	\$121.5	\$104.6	\$129.6	\$119.0	\$125.9	\$107.2
Hedging spot revenue average price (\$NZ/MWh)	\$140.7	\$123.8	\$164.1	\$237.6	\$153.5	\$129.0
Future contract close outs (\$NZm)	\$0.1	-\$1.9	-\$0.7	\$9.7	-\$0.7	-\$3.5



# **Australia**

	AUGUST 2021 MONTH	AUGUST 2020 MONTH	JULY 2021 MONTH	JUNE 2021 MONTH	2 MONTHS TO AUGUST 2021	2 MONTHS TO AUGUST 2020
Australian contracted sales						
Retail contracted electricity sales volume (GWh)	84	83	93	81	176	167
Average electricity contracted sales price <sup>1</sup> (\$A/MWh)	\$86.4	\$137.7	\$150.9	\$130.3	\$120.4	\$140.7
Retail contracted gas sales volume (TJ)	261	280	302	287	563	591
Average gas contracted sales price <sup>1</sup> (\$A/GJ)	\$15.9	\$11.5	\$19.1	\$14.4	\$17.7	\$13.2
Financial contract sales volumes <sup>2</sup> (GWh)	22	33	22	17	45	60
Financial contracted sales average price (\$A/MWh)	\$47.9	\$65.7	\$47.9	\$49.8	\$47.9	\$66.5
Cost to supply electricity customers (\$A/MWh)	\$82.0	\$85.5	\$152.6	\$187.1	\$119.2	\$82.7
Cost to supply gas customers (\$A/GJ)	\$12.0	\$11.3	\$13.5	\$10.5	\$12.8	\$10.7
Cost of financial contracts (\$A/MWh)	\$50.8	\$53.5	\$102.7	\$118.4	\$76.7	\$54.9
Powershop electricity customer connections <sup>7</sup>	141,723	137,530	141,149	142,029		
Powershop gas customer connections <sup>8</sup>	44,805	38,978	44,272	43,905		



# **Australia**

	AUGUST 2021 MONTH	AUGUST 2020 MONTH	JULY 2021 MONTH	JUNE 2021 MONTH	2 MONTHS TO AUGUST 2021	2 MONTHS TO AUGUST 2020
Australian generation						
Wind generation volumes (GWh)	54	60	68	49	123	95
Average wind generation price <sup>5</sup> (\$A/MWh)	\$64.0	\$90.4	\$92.6	\$100.3	\$79.9	\$90.4
Hydro generation volumes (GWh)	23	4	16	3	39	4
Average hydro generation price <sup>5</sup> (\$A/MWh)	\$83.6	\$51.7	\$152.5	\$124.2	\$112.2	\$51.7
PPA generation received (GWh)	36	37	41	31	77	65
Average PPA generation price [net of costs] (\$A/MWh)	\$3.4	-\$3.4	\$30.9	\$39.8	\$18.0	-\$2.6
Australian hedging						
Hedging volume <sup>6</sup> (GWh)	40	42	33	30	73	77
Hedging costs (\$A/MWh)	\$92.1	\$78.3	\$87.2	\$71.5	\$89.9	\$64.8
Hedging spot revenue average price (\$A/MWh)	\$83.6	\$55.8	\$159.4	\$230.9	\$117.6	\$39.0
Future contract close outs (\$Am)	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	-\$0.2



# Meridian group

	AUGUST 2021 MONTH	AUGUST 2020 MONTH	JULY 2021 MONTH	JUNE 2021 MONTH	2 MONTHS TO AUGUST 2021	2 MONTHS TO AUGUST 2020
Meridian Group						
Employee and Operating Costs <sup>9</sup> (\$m)	22	21	20	30	42	42
Stay in Business Capital Expenditure (\$m)	3	4	3	11	6	6
Investment Capital Expenditure (\$m)	5	3	9	4	14	10
Total Capital Expenditure (\$m)	8	7	12	15	20	16

#### **Footnotes**

- 1. Contracted sales volumes and volume weighted average price received from contracted customers less distribution costs
- Derivatives sold excluding the sell-side of virtual asset swaps
- Average price of both NZAS sales volume and derivative sales volumes
- Meridian Retail and Powershop New Zealand installation control points (ICPs), excluding vacants
- 5. Volume weighted average price received for Meridian's physical generation
- Over the counter and ASX contract volumes excluding the buy-side of virtual asset swaps
- 7. Financially responsible market participants, excluding vacants
- Meter installation registration numbers 8.
- Excludes electricity metering expenses, now reclassified into gross margin



**FY22** operating information

1 122 Operating	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Q1	YoY	Q2	YoY	Q3	YoY	Q4 Yo
	2021	2021	2021	2021	2021	2021	2022	2022	2022	2022	2022	2022	FY22		FY22	change	FY22	change	FY22 chang
New Zealand contracted sales			·								·								
Residential sales volume (GWh)	205	195																	
Small medium business sales volume (GWh)	149	127																	
Agricultural sales volume (GWh)	51	68																	
Large business sales volume (GWh)	49	47																	
Corporate and industrial sales volume (GWh)	321	322																	
Retail contracted sales volume (GWh)	776	759																	
Average retail contracted sales price (\$NZ/MWh)	\$122.6	\$124.0																	
NZAS sales volume (GWh)	426	426																	
Financial contract sales volumes (GWh)	197	297																	
Average wholesale & financial contracts sales price (\$NZ/MWh)	\$73.2	\$78.4																	
Retail customer supply volumes (GWh)	816	795																	
Cost to supply retail customers (\$NZ/MWh)	\$190.3	\$165.3																	
Cost to supply wholesale customers (\$NZ/MWh)	\$162.7	\$115.9																	
Cost of financial contracts (\$NZ/MWh)	\$159.9	\$137.5																	
Total New Zealand customer connections	350,961	353,357																	
New Zealand generation																			
Hydro generation volume (GWh)	1,000	1,020																	
Wind generation volume (GWh)	105	129																	
Total generation volume (GWh)	1,105	1,149																	
Average generation price (\$NZ/MWh)	\$166.2	\$136.1																	
New Zealand hedging	25.	225																	
Hedging volume (GWh)	394	325																	
Hedging cost average price (\$NZ/MWh)	\$129.6	\$121.5																	
Hedging spot revenue average price (\$NZ/MWh)	\$164.1	\$140.7																	
Future contract close outs (\$NZm)	-0.7	0.1													_		_		
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Australia contracted sales	93	84																	
Retail contracted electricity sales volume (GWh)																			
Average electricity contracted sales price <sup>1</sup> (\$A/MWh)	\$150.9	\$86.4																	
Retail contracted gas sales volume (TJ)	302	261																	
Average gas contracted sales price <sup>1</sup> (\$A/GJ)	\$19.1	\$15.9																	
Financial contract sales volumes <sup>2</sup> (GWh)	22	22																	
Financial contracted sales average price (\$A/MWh)	\$47.9	\$47.9																	
Cost to supply electricity customers (\$A/MWh)	\$152.6	\$82.0																	
Cost to supply gas customers (\$A/GJ)	\$13.5	\$12.0																	
Cost of financial contracts (\$A/MWh)	\$102.7	\$50.8																	
Powershop electricity customer connections <sup>7</sup>	141,149	141,723																	
Powershop gas customer connections <sup>8</sup>	44,272	44,805																	
Australia generation																			
Wind generation volume (GWh)	68	54																	
Average wind generation price (\$A/MWh)	\$92.6	\$64.0																	
Hydro generation volume (GWh)	16	23																	
Average hydro generation price (\$A/MWh)	\$152.5	\$83.6																	
PPA generation received (GWh)	41	36																	
Average PPA generation price [net of costs] (\$A/MWh)	\$30.9	\$3.4																	
Australia hedging																			
Hedging volume (GWh)	33	40																	
Hedging costs (\$A/MWh)	\$87.2	\$92.1																	
Hedging spot revenue average price (\$A/MWh)	\$159.4	\$83.6																	
Future contract close outs (\$A M)	\$0.0	\$0.0																	
Employee and Operating Costs (\$NZ m)	20	22																	
Employee and Operating Costs (\$NZ m) Stay in Business Capital Expenditure (\$NZ m)	3	3																	

**FY21** operating information

i izi operating	Jul		IIa	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Q1	YoY	Q2	YoY	Q3	YoY	Q4	Yo
	2020	Aug 2020	Sep 2020	2020	2020	2020	2021	2021	2021	2021	2021	2021	FY21	change	FY21	change	FY21	change	FY21	change
New Zealand contracted sales																				
Residential sales volume (GWh)	186	171	146	127	111	107	101	93	108	121	160	174	503	+31	345	+16	302	+2	455	+
Small medium business sales volume (GWh)	113	107	105	104	96	99	96	93	111	109	126	134	325	+34	299	+44	300	+39	369	+13
Agricultural sales volume (GWh)	47	72	87	157	142	170	154	177	145	116	66	43	205	+22	469	+60	476	-18	226	+4
Large business sales volume (GWh)	55	52	48	46	44	44	44	46	40	37	44	45	155	+26	134	+14	130	+12	126	4
Corporate and industrial sales volume (GWh)	282	275	272	283	284	287	288	311	334	311	339	319	829	+93	855	+117	933	+127	968	+21
Retail contracted sales volume (GWh)	683	677	657	717	678	707	683	721	738	694	736	715	2,017	+206	2,102	+252		+163	2,144	+40
Average retail contracted sales price (\$NZ/MWh)	\$120.4	\$119.3	\$118.1	\$106.0	\$103.1	\$104.2	\$104.1	\$108.7	\$107.5	\$114.7	\$123.2	\$118.9	\$119.3	+\$6.3	\$104.5	+\$3.6		-\$0.1	\$119.0	+\$8.
NZAS sales volume (GWh)	426	426	411	426	412	426	426	384	426	412	426	412	1,262	-110	1,263	-110		-123	1,250	-7
Financial contract sales volumes (GWh)	188	125	201	126	221	140	144	126	197	167	143	129	514	+40	487	+59		-339	439	-38
Average wholesale & financial contracts sales price (\$NZ/MWh)	\$82.0	\$70.4	\$74.2	\$69.4	\$69.9	\$66.8	\$59.6	\$58.0	\$69.8	\$76.8	\$75.2	\$74.1	\$75.7	+\$6.0	\$68.7	+\$3.9	\$62.9	-\$4.4	\$75.4	+\$9.
Retail customer supply volumes (GWh)	704	717	696	755	717	743	719	757	768	718	782	753	2,117	+229	2,215	+274	2,244	+163	2,253	+43
Cost to supply retail customers (\$NZ/MWh)	\$165.1	\$120.6	\$140.3	\$126.9	\$101.0	\$118.8	\$143.9	\$256.7	\$265.1	\$285.5	\$301.9	\$272.2	\$141.9	+\$16.8	\$115.8	+\$16.6	\$223.4	+\$146.1	\$286.7	+\$178.
Cost to supply wholesale customers (\$NZ/MWh)	\$143.8	\$109.6	\$122.2	\$95.8	\$76.3	\$109.2	\$132.6	\$244.8	\$260.3	\$277.8	\$274.2	\$242.5	\$125.2	+\$10.5	\$94.0	+\$9.5	\$211.5	+\$158.5	\$264.9	+\$162.
Cost of financial contracts (\$NZ/MWh)	\$143.7	\$113.1	\$127.8	\$110.8	\$92.3	\$119.1	\$139.1	\$234.0	\$204.8	\$266.4	\$291.8	\$228.2	\$130.0	+\$16.3	\$104.7	+\$10.2	\$192.5	+\$137.7	\$263.5	+\$166.
Total New Zealand customer connections	326,148	327,125	328,602	329,710	331,240	332,587	333,367	335,580	338,051	340,178	343,015	346,830	328,602	+19,230	332,587	+18,988	338,051	+18,273	346,830	+22,57
New Zealand generation	320,140	321,123	320,002	323,710	331,240	332,307	333,307	333,300	330,031	340,170	343,013	340,030	320,002	13,230	332,307	10,500	330,031	110,273	340,030	
Hydro generation volume (GWh)	975	904	879	1,066	1,054	1,034	874	868	974	867	900	903	2,758	-474	3,153	-22	2,716	-542	2,670	-42
Wind generation volume (GWh)	115	113	158	1,000	1,034	1,034	117	83	87	116	116	111	385	-4/4 +8	3,133	-22	2,710	-542	344	-42
Total generation volume (GWh)	1,089	1,017	1,037	1,192	1,179	1,162	991	9 <b>51</b>	1,061	983	1,016	1,015	3,144	- <b>466</b>	3,533	-44		- <b>593</b>	3,014	-42
Average generation price (\$NZ/MWh)	\$144.5	\$110.1	\$123.7	\$107.7	\$86.5	\$109.3	\$134.5	\$242.1	\$253.8	\$272.5	\$283.4	\$247.5	\$126.5	+\$11.5	\$101.2	+\$13.8		+\$153.0	\$267.8	+\$171.
New Zealand hedging	Ş144.J	Ş110.1	J123.7	Ş107.7	Ç00.5	J105.5	J134.3	J242.1	J233.0	3272.3	J203.4	J247.J	Ş120.J	1,711.5	Ş101.Z	1,713.0	\$210.7	1,133.0	J207.8	1,7171
Hedging volume (GWh)	318	266	268	241	314	308	312	345	431	348	372	360	852	+436	863	+389	1,088	+23	1,079	+305
Hedging cost average price (\$NZ/MWh)	\$109.3	\$104.6	\$101.2	\$96.2	\$93.6	\$93.2	\$98.5	\$115.6	\$127.0	\$110.3	\$116.7	\$119.0	\$105.3	+\$41.8	\$94.2	+\$28.9	\$115.2	+\$13.5	\$115.4	+\$35.9
Hedging cost average price (\$NZ/MWh)  Hedging spot revenue average price (\$NZ/MWh)	\$133.4	\$123.8	\$132.6	\$114.4	\$94.0	\$121.9	\$136.8	\$235.0	\$219.0	\$260.2	\$285.0	\$237.6	\$130.2	+\$10.9	\$109.7	+\$15.6	\$358.8	+\$282.9	\$261.2	+\$161.
Future contract close outs (\$NZm)	-1.6	-1.9	-2.9	0.6	-2.9	-1.3	-1.5	-4.5	-3.6	-1.6	-2.1	9.7	-6.4	-4.2	-3.7	-1.1	-9.7	-9.1	\$6.0	\$14.0
Tutare contract close outs (\$NZIII)	1.0	1.5	2.3	0.0	2.5	1.5	1.5	4.5	3.0	1.0	2.1	3.7	0.4	7.2	3.7	1.1	3.7	3.1	Ş0.0	
Australia contracted sales																				
Retail contracted electricity sales volume (GWh)	85	83	66	61	55	56	57	53	58	59	72	81	234	+49	171	+26	168	+13	212	+13
Average electricity contracted sales price <sup>1</sup> (\$A/MWh)	\$142.7	\$137.7	\$146.3	\$140.0	\$144.9	\$132.2	\$131.8	\$129.7	\$124.1	\$127.2	\$132.7	\$130.3	\$142.2	-\$1.0	\$139.0	-\$28.5	\$128.5	-\$12.2	\$130.2	-\$9.4
Retail contracted gas sales volume (TJ)	312	280	157	142	52	48	31	31	42	116	213	287	749	+210	242	+8	104	-7	616	+8
Average gas contracted sales price <sup>1</sup> (\$A/GJ)	\$14.7	\$11.5	\$12.0	\$15.5	\$22.2	\$23.3	\$29.8	\$28.0	\$24.2	\$13.0	\$14.8	\$14.4	\$12.9	-\$0.8	\$18.5	+\$1.9	\$27.0	+\$4.2	\$14.3	+\$0.6
Financial contract sales volumes <sup>2</sup> (GWh)	26	33	29	42	41	40	42	38	42	17	17	17	88	-69	124	-73	121	-14	50	+!
Financial contract sales volumes (GWII)  Financial contracted sales average price (\$A/MWh)	\$67.6	\$65.7	\$66.5	\$66.8	\$66.8	\$66.4	\$86.4	\$86.4	\$86.4	\$49.8	\$49.8	\$49.8	\$66.5	-\$20.1	\$66.7	-/3 -\$13.1	\$86.4	-\$35.6	\$49.8	-\$36.
Cost to supply electricity customers (\$A/MWh)	\$79.5	\$85.5	\$61.3	\$73.1	\$77.5	\$20.8	\$53.2	\$48.0	\$56.8	\$76.7	\$147.6	\$187.1	\$76.6	-\$40.2	\$57.5	-\$39.6		-\$35.0 -\$87.2	\$143.0	+\$74.
Cost to supply electricity customers (\$A/GJ)	\$10.1	\$11.3	\$14.6	\$13.4	\$12.7	\$19.9	\$22.8	\$17.7	\$17.8	\$10.7	\$11.3	\$10.5	\$11.5	+\$0.5	\$14.5	+\$4.2	\$19.3	-\$2.0	\$10.8	-\$1.0
	\$56.7	\$53.5	\$37.0	\$52.2	\$54.4	\$50.0	\$33.2	\$30.2	\$39.1	\$52.8	\$92.3	\$118.4	\$49.1	-\$48.1	\$52.2	-\$23.2	\$34.3	-\$45.2	\$10.8	+\$36.
Cost of financial contracts (\$A/MWh)													1							
Powershop electricity customer connections	136,696	137,530	138,289	139,162	140,346	140,965	141,203	141,643	141,998	142,086	142,470	142,029	138,289	+23,190	140,965	+16,297	141,998	+7,599	142,029	+5,82
Powershop gas customer connections <sup>8</sup>	38,544	38,978	39,251	39,540	40,380	40,814	41,247	41,884	42,728	43,092	43,707	43,905	39,251	+12,722	40,814	+10,349	42,728	+7,336	43,905	+6,02
Australia generation	24			44	44	42	20	24	27	20	40	40	454	10	427	2	07	44	426	
Wind generation volume (GWh)	34	60	57	44	41	43	39	31	27	30	48	49	151	-10	127	-2	97	-11	126	440
Average wind generation price (\$A/MWh)	\$90.3	\$90.4	\$69.6	\$67.8	\$75.0	\$54.8	\$52.7	-\$54.4	\$58.9	\$63.2	\$75.3 5	\$100.3	\$82.6	-\$39.4	\$65.7	-\$47.1	\$20.4	-\$224.6	\$82.1	+\$18.
Hydro generation volume (GWh)	0	4	14	12	41	40	41	24	24	28	-	3	19	-11	94	+46	89	+58	36	+3
Average hydro generation price (\$A/MWh)		\$51.7	\$39.0	\$59.0	\$72.6	\$86.3	\$37.6	\$33.3	\$43.7	\$68.2	\$65.1	\$124.2	\$41.9	-\$56.3	\$75.3	-\$2.4	\$38.0	-\$57.3	\$72.7	+\$32.
PPA generation received (GWh)	27	37	34	30	27	29	28	24	25	25	30	31	98	-5	86	-4	78	-91	86	-
Average PPA generation price [net of costs] (\$A/MWh)	-\$1.6	-\$3.4	-\$14.4	-\$2.2	-\$1.1	-\$10.7	-\$15.8	-\$18.2	-\$13.4	\$0.6	\$19.2	\$39.8	-\$6.7	-\$37.0	-\$4.7	-\$28.2	-\$15.8	-\$32.7	\$21.2	+\$33.
Australia hedging	25			40		4.5			40		20		445		40					
Hedging volume (GWh)	35	42	37	13	20	16	9	15	13	23	38	30	115	+4	49	-99		-88	92	-2
Hedging costs (\$A/MWh)	\$48.4	\$78.3	\$82.6	\$204.9	\$176.2	\$99.7	\$482.6	\$266.8	\$266.6	\$180.3	\$62.4	\$71.5	\$70.6	-\$26.7	\$157.9	+\$56.7	\$319.2	+\$194.4	\$95.0	+\$28.
Hedging spot revenue average price (\$A/MWh)	\$18.6	\$55.8	\$40.6	\$149.6	\$71.6	\$69.7	\$109.7	\$82.2	\$50.4	\$186.2	\$156.6	\$230.9	\$39.5	-\$66.0	\$91.3	+\$11.7	\$77.9	-\$2.2	\$188.5	+\$143.
Future contract close outs (\$A M)	-\$0.2	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	-\$0.3	-\$0.7	\$0.0	\$0.0	-\$0.1	\$0.0	-\$0.3	-\$0.4	-\$0.1	-\$0.7	-\$0.9	-\$1.2	-\$0.1	-\$1.
Meridian Group																	1	ļ		
Employee and Operating Costs (\$NZ m)	21	21	21	21	22	21	18	21	22	22	24	30	63	-2	64	+2	61	-1	76	+
Stay in Business Capital Expenditure (\$NZ m)	3	4	4	4	3	3	3	3	4	4	4	6	11	+0	10	-2	10	-0	14	4
Investment Capital Expenditure (\$NZ m)	7	3	3	2	2	3	2	3	34	4	5	4	13	+8	7	+3	39	+34	13	4
Total Capital Expenditure (\$NZ m)	10	7	7	6	5	6	5	6	38	, Я	9	10	24	+8	17	+1	49	+34	27	+1

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Retail sales volumes

Hedging volumes buy-side electricity derivatives excluding the buy-side of virtual asset swaps Average generation price the volume weighted average price received for Meridian's physical generation Average retail contracted sales price volume weighted average electricity price received from retail customers, less distribution costs Average wholesale contracted sales price volume weighted average electricity price received from wholesale customers (including NZAS) and financial contracts Combined catchment inflows combined water inflows into Meridian's Waitaki and Waiau hydro storage lakes volume weighted average price Meridian pays for derivatives acquired Cost of hedges Cost to supply contracted sales volume weighted average price Meridian pays to supply contracted customer sales and financial contracts Contracts for Difference (CFDs) an agreement between parties to pay the difference between the wholesale electricity price and an agreed fixed price for a specified volume of electricity. CFDs do not result in the physical supply of electricity Customer connections (NZ) number of installation control points, excluding vacants FRMP financially responsible market participant GWh gigawatt hour. Enough electricity for 125 average New Zealand households for one year Historic average inflows the historic average combined water inflows into Meridian's Waitaki and Waiau hydro storage lakes over the last 85 years the historic average level of storage in Meridian's Waitaki catchment since 1979 Historic average storage high voltage direct current link between the North and South Islands of New Zealand HVDC **ICP** New Zealand installation control points, excluding vacants **ICP** switching the number of installation control points changing retailer supplier in New Zealand, recorded in the month the switch was initiated MWh megawatt hour. Enough electricity for one average New Zealand household for 46 days Electricity Authority's reconciled grid demand www.emi.ea.govt.nz National demand

Australia's national energy market, comprising Queensland, New South Wales (including the Australian Capital Territory),

Victoria, South Australia, and Tasmania New Zealand Aluminium Smelters Limited

contract sales volumes to retail customers, including both non half hourly and half hourly metered customers

Financial contract sales sell-side electricity derivatives excluding the sell-side of virtual asset swaps

Terajoules Virtual Asset Swaps (VAS) CFDs Meridian has with Genesis Energy and Mercury New Zealand. They do not result in the physical supply of electricity